
VINOD RAM

15 years of Experience in Project Management and Technology Consultant

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PROFESSIONAL SUMMARY

An inspirational and Results-oriented professional with proven success in leading, managing, consulting and delivery of national and international Projects, IT Product Development with 15 years of tryst with Retail, Digital and E-commerce has seen me take up leadership roles as a Agile Project Manager / Lead Technical Analyst and Functional Consultant, Product Manager and Product Consultant.

MANAGEMENT AND TECHNICAL SKILLS

- Project Management
- Project planning and development
- Business process re-engineering
- Project Estimation and Bidding
- Resource Management
- Functional & Business Requirements
- Open source PHP framework
- PHP Framework Laravel, Codeignitor, Yii2, Symfony
- Open source CMS - Drupal, Wordpress, Opencart
- Database - Mysql, Mongodb, Oracle, MSSQL
- Frontend Technology Stack - JQuery, Javascript, HTML, CSS
- Mobile Technology Stack - React Js, React native (Beginner Level)

KEY SKILLS & COMPETENCIES

- In consultation with the appropriate manager, recruit, interview and select staff and/or volunteers with appropriate skills for the project activities.
- Managing projects within a relevant industry.
- Listening proactively to the client and ensure their needs are understood.
- Sound understanding of the Health care, Educational, Ecommerce and FMCG industries.
- Sound knowledge of latest digital technology and marketing.
- Career reflecting total involvement, high motivation, persuasive interaction and communication with people, eagerness to work, and proven leadership qualities.

WORK HISTORY

Open Source Technology Consultant and Entrepreneur, 08/2018 to Current
Rajkar Global Consultancy

- Open source consultant, Drupalizer, Strategy, Planning and Business development.
- Managing the team including employees, investors, suppliers and vendors
- Formulate a vision for the growth of business
- Market research and planning
- Operation Management
- Finance Management
- Assessing risk and opportunities

IT Manager, 08/2017 to 07/2018

Bodypower India Pvt. Ltd

- Accomplishing project objectives from initiation to completion phase.
- Maintaining effective channels of communication with stakeholders, vendors and 3rd party contractors throughout a project.
- Duties:.
- Requirement analysis and closure.
- Procurement and Management of relevant sub contractors as per the project need.
- Identifying resources required, shortlist vendors and implementation partners.
- Cost Negotiation.
- Tracking and managing project schedule.
- Tracking and managing project expenditure.

Project Manager, 04/2015 to 08/2017

Interactive avenues Pvt. Ltd

- Accomplishing project objectives from initiation to completion phase.
- Apart from project management duties also responsible for opening up and maintaining effective channels of communication with stakeholders, project teams and 3rd party contractors throughout a project.
- Duties:.
- Identifying resources required, select appropriate project personnel and assign individual responsibilities.
- Accountable for reporting on projects.
- Tracking and managing project expenditure.
- Minimizing the company's exposure to risk and financial loss during the project lifecycle.
- Assisting with the proposals and pricing of projects.
- Procurement and Management of relevant sub contractors if required.

Associate Project Manager, 04/2014 to 03/2015

Interactive avenues Pvt. Ltd.

Project Lead, 04/2013 to 03/2014

Interactive avenues Pvt. Ltd.

Senior Associate, 07/2011 to 03/2013

Development - Interactive avenues Pvt. Ltd.

Senior Developer, 11/2009 to 07/2011

Hungama Digital Media Entertainment Pvt. Ltd

Software Engineer, 10/2007 to 11/2009

Grey Matter India Technology Pvt. Ltd.

Trainee/Junior Software Engineer, 08/2006 to 09/2007
Magnet Technologies Pvt. Ltd



EDUCATION

Bachelor of Engineering in Electronics and Tele-communication: 03/2005
Mumbai University